## Business Select

## Service description

Business Select is a call plan open to all Centrex business customers (see exclusions below), for a monthly fee the customer is eligible for:

- $\quad$ 2.00p per minute to regional \& national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 20\% discount to all other international destinations, including international mobiles and international ISDN calls.
- $\quad 5$ nominated international destinations to receive a $35 \%$ discount on call charges, including ISDN calls (excluding international mobiles)_.

EXAMPLE: Customer calls France and automatically receives 20\% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional $15 \%$ discount is applied giving a maximum of $35 \%$ discount to the standard charge.

- PLUS the option to choose a further 5 or 10 countries to receive $35 \%$ discount for a nominal fee of $£ 2.00$ or $£ 3.50$ per month not including international mobiles.
- Business Select is applicable on a per customer basis.
- All other call charges including local calls will be at standard rates.

Call charges - geographic

| Code | Type of Call / <br> Destination | Call Charge (pence per minute) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Daytime |  | Evening |  | Weekend |  |
|  |  | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT |
| A1 |  | 1.75 | 2.10 | 1.75 | 2.10 | 1.75 | 2.10 |
| A2 |  | 1.75 | 2.10 | 1.75 | 2.10 | 1.75 | 2.10 |
| B |  | 1.75 | 2.10 | 1.75 | 2.10 | 1.75 | 2.10 |

Call charges above are subject to a Call Setup Fee of 10.00 p (ex VAT).

Call charges - mobile

| Code | Type of call / <br> destination | All Times |  |
| :--- | :--- | :---: | :---: |
|  |  | Call Charge (Pence Per Minute) |  |
| MB01 | Mobile Telephones | 9.900 | 11.880 |
| MB02 | Mobile Telephones | 22.170 | 26.604 |
| MB03 | Mobile Telephones | 11.880 | 14.256 |
| MB04 | Mobile Telephones | 10.800 | 12.960 |
| MB05 | Mobile Telephones | 12.510 | 15.012 |
| MB06 | Mobile Telephones | 19.290 | 23.148 |

All prices are subject to a minimum charge of 10.00p (ex VAT).
Calls to international destinations

| Charge Band | Charge In Pence Per Minute < |  |
| :--- | :---: | :---: |
|  | At All Times |  |
|  | Ex VAT | Inc. VAT |
| Irish Republic | 13.600 | 16.320 |
| Charge Band 1 | 19.200 | 23.040 |
| Charge Band 1A | 16.000 | 19.200 |
| Charge Band 2 | 21.600 | 25.920 |
| Charge Band 3 | 36.000 | 43.200 |
| Charge Band 4 | 12.000 | 14.400 |
| Charge Band 5 | 44.000 | 52.800 |
| Charge Band 6 | 26.400 | 31.680 |
| Charge Band 7 | 35.200 | 42.240 |
| Charge Band 8 | 56.000 | 67.200 |
| Charge Band 8A | 48.000 | 57.600 |
| Charge Band 9 | 72.000 | 86.400 |
| Charge Band 10 | 80.000 | 96.000 |
| Charge Band 11 | 46.400 | 55.680 |
| Charge Band 12 | 80.000 | 96.000 |
| Charge Band 13 | 80.000 | 96.000 |


| Charge Band 14 | 64.000 | 76.800 |
| :--- | :---: | :---: |
| Charge Band 15 | 64.000 | 76.800 |
| Charge Band 16 | 72.000 | 86.400 |
| Charge Band 17 | 120.000 | 144.000 |
| Charge Band 18 | 104.000 | 124.800 |

Calls to international mobile destinations

| Code | Charge In Pence Per Minute |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Daytime |  | Evening |  | Weekend |  |
|  | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT |
| IMIR | 27.641 | 33.169 | 25.713 | 30.856 | 24.633 | 29.560 |
| IM01 | 35.393 | 42.472 | 31.761 | 38.113 | 29.529 | 35.435 |
| IM01A | 31.033 | 37.240 | 29.945 | 35.934 | 27.777 | 33.332 |
| IM02 | 37.233 | 44.680 | 34.841 | 41.809 | 33.449 | 40.139 |
| IM03 | 54.945 | 65.934 | 48.697 | 58.436 | 46.881 | 56.257 |
| IM04 | 25.865 | 31.038 | 25.257 | 30.308 | 24.481 | 29.377 |
| IM05 | 61.393 | 73.672 | 53.937 | 64.724 | 51.921 | 62.305 |
| IM06 | 40.633 | 48.760 | 39.297 | 47.156 | 37.577 | 45.092 |
| IM07 | 49.401 | 59.281 | 47.601 | 57.121 | 45.873 | 55.048 |
| IM08 | 75.913 | 91.096 | 63.569 | 76.283 | 59.553 | 71.464 |
| IM08A | 62.305 | 74.766 | 58.577 | 70.292 | 54.961 | 65.953 |
| IM09 | 91.033 | 109.240 | 80.113 | 96.136 | 74.241 | 89.089 |
| IM10 | 94.009 | 112.811 | 81.353 | 97.624 | 74.241 | 89.089 |
| IM11 | 60.793 | 72.952 | 58.433 | 70.120 | 56.193 | 67.432 |
| IM12 | 95.265 | 114.318 | 91.033 | 109.240 | 74.241 | 89.089 |
| IM13 | 96.473 | 115.768 | 92.801 | 111.361 | 87.057 | 104.468 |
| IM14 | 79.857 | 95.828 | 76.545 | 91.854 | 72.369 | 86.843 |
| IM15 | 77.929 | 93.515 | 74.241 | 89.089 | 68.121 | 81.745 |
| IM16 | 87.057 | 104.468 | 83.281 | 99.937 | 74.241 | 89.089 |
| IM17 | 136.169 | 163.403 | 133.105 | 159.726 | 130.041 | 156.049 |
| IM18 | 120.846 | 145.015 | 117.786 | 141.343 | 114.719 | 137.663 |
|  |  |  |  |  |  |  |

## Terms \& conditions

- The scheme is open to customers spending up to $£ 5,000$ per annum exc. VAT on non-local calls.
- Customers will pay an initial fee, which will apply up to the next date of payment of their annual rental and will be equivalent to the annual fee pro-rata.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KC by the Customer are excluded from Business Select: Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KC.
- This scheme specifically excludes KC Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated for Business Select will be registered against a position between 1 and 15 . Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5 , less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional \& national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00 p . All other calls will incur a minimum charge of 5.50 p .
- All Calls will be billed on a monthly basis under this scheme.
*Calls to the following cannot receive further discount above 20\%:
- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome \& Principe, Tokelau, Tuvalu, Wallis \& Fortuna
- Countries with specific International Mobile Rates


## Charging structure

| Applies To | Annual Call Spend <br>  Based on Standard Rates | Annual Fee |  |
| :---: | :---: | :---: | :---: |
|  |  | Inc. VAT |  |
| Business Customers | Up to $£ 5,000$ (exc. VAT) | $£ 120.00$ | $£ 144.00$ |

## Business select line rental

| Applies To | Number of <br> Destinations | Annual Fee |  |
| :---: | :---: | :---: | :---: |
|  |  | Inc. VAT |  |
| Business <br> Select <br> Customers | 5 | FREE | FREE |
|  | 10 | $£ 24.00$ | $£ 28.80$ |
|  | 15 | $£ 42.00$ | $£ 50.40$ |

## Centrex charging structure

Tariffs for KCOM Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KCOM Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KCOM Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

| Bands (No. Lines) | ConnectionPer Line |  | Monthly Rental Per Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Year |  | 3 Year |  | 5 Year |  | 7 Year |  |
|  | $\begin{gathered} \text { Ex } \\ \text { VAT } \end{gathered}$ | Inc. VAT | $\begin{gathered} \hline \text { Ex } \\ \text { VAT } \end{gathered}$ | Inc. VAT | $\begin{gathered} \text { Ex } \\ \text { VAT } \end{gathered}$ | $\begin{aligned} & \text { Inc. } \\ & \text { VAT } \end{aligned}$ | $\begin{gathered} \text { Ex } \\ \text { VAT } \end{gathered}$ | Inc. VAT | $\begin{gathered} \text { Ex } \\ \text { VAT } \end{gathered}$ | $\begin{aligned} & \text { Inc. } \\ & \text { VAT } \end{aligned}$ |
| 2-9 | £47.00 | £56.40 | £21.00 | £25.20 | £20.00 | £24.00 | £19.00 | £22.80 | N/A |  |
| 10-29 | £37.00 | $£ 44.40$ | £18.50 | £22.20 | £15.42 | £18.50 | £15.00 | £18.00 | N/A |  |
| 30-99 | £26.50 | £31.80 | £17.25 | £20.70 | £14.50 | $£ 17.40$ | £14.00 | £16.80 | N/A |  |
| $\begin{gathered} 100- \\ 199 \end{gathered}$ | £16.50 | £19.80 | £16.00 | £19.20 | £13.25 | £15.90 | £12.75 | £15.30 | N/A |  |
| $\begin{array}{r} 200 \\ 499 \\ \hline \end{array}$ | $£ 14.00$ | £16.80 | £15.00 | £18.00 | £12.25 | £14.70 | £11.75 | £14.10 | N/A |  |
| $\begin{gathered} 500- \\ 999 \\ \hline \end{gathered}$ | $£ 14.00$ | £16.80 | £13.25 | £15.90 | £10.75 | £12.90 | £10.25 | £12.30 | N/A |  |
| $\begin{gathered} 1000 \\ 2499 \end{gathered}$ | $£ 14.00$ | $£ 16.80$ | £12.00 | £14.40 | $£ 10.00$ | £12.00 | $£ 9.50$ | £11.40 | $£ 8.75$ | $£ 10.50$ |
| 2500+ | $£ 14.00$ | $£ 16.80$ | N/A |  | N/A |  | £8.75 | $£ 10.50$ | £8.25 | $£ 9.90$ |
| 4000+ | £14.00 | £16.80 | N/A |  | N/A |  | N/A |  | $£ 7.75$ | £9.30 |

