KCOM

Business Select

Service description

Business Select is a call plan open to all Centrex business customers (see exclusions below), for a monthly fee the customer is eligible for:

- 2.00p per minute to regional & national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 20% discount to all other international destinations, including international mobiles and international ISDN calls.
- 5 nominated international destinations to receive a 35% discount on call charges, including ISDN calls (excluding international mobiles)*.

EXAMPLE: Customer calls France and automatically receives 20% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional 15% discount is applied giving a maximum of 35% discount to the standard charge.

- PLUS the option to choose a further 5 or 10 countries to receive 35% discount for a nominal fee of £2.00 or £3.50 per month not including international mobiles.
- Business Select is applicable on a per customer basis.
- All other call charges including local calls will be at standard rates.

Code		Call Charge (pence per minute)							
	Type of Call / Destination	Daytime		Evening		Weekend			
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT		
A1	Regional to Adjacent Exchange	1.75	2.10	1.75	2.10	1.75	2.10		
A2	Regional up to 56km (35 miles)	1.75	2.10	1.75	2.10	1.75	2.10		
В	National Destinations	1.75	2.10	1.75	2.10	1.75	2.10		

Call charges - geographic

Call charges above are subject to a Call Setup Fee of 10.00p (ex VAT).

Call charges - mobile

		Call Charge (Pence Per Minute)				
Code	Type of call / destination	All Times				
		Ex VAT	Inc. VAT			
MB01	Mobile Telephones	9.900	11.880			
MB02	Mobile Telephones	22.170	26.604			
MB03	Mobile Telephones	11.880	14.256			
MB04	Mobile Telephones	10.800	12.960			
MB05	Mobile Telephones	12.510	15.012			
MB06	Mobile Telephones	19.290	23.148			

All prices are subject to a minimum charge of 10.00p (ex VAT).

Calls to international destinations

	Charge In Pence Per Minute <					
Charge Band	At All Times					
	Ex VAT	Inc. VAT				
Irish Republic	13.600	16.320				
Charge Band 1	19.200	23.040				
Charge Band 1A	16.000	19.200				
Charge Band 2	21.600	25.920				
Charge Band 3	36.000	43.200				
Charge Band 4	12.000	14.400				
Charge Band 5	44.000	52.800				
Charge Band 6	26.400	31.680				
Charge Band 7	35.200	42.240				
Charge Band 8	56.000	67.200				
Charge Band 8A	48.000	57.600				
Charge Band 9	72.000	86.400				
Charge Band 10	80.000	96.000				
Charge Band 11	46.400	55.680				
Charge Band 12	80.000	96.000				
Charge Band 13	80.000	96.000				

Charge Band 14	64.000	76.800		
Charge Band 15	64.000	76.800		
Charge Band 16	72.000	86.400		
Charge Band 17	120.000	144.000		
Charge Band 18	104.000	124.800		

Calls to international mobile destinations

	Charge In Pence Per Minute							
Code	Day	time	Eve	ning	Weekend			
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT		
IMIR	27.641	33.169	25.713	30.856	24.633	29.560		
IM01	35.393	42.472	31.761	38.113	29.529	35.435		
IM01A	31.033	37.240	29.945	35.934	27.777	33.332		
IM02	37.233	44.680	34.841	41.809	33.449	40.139		
IM03	54.945	65.934	48.697	58.436	46.881	56.257		
IM04	25.865	31.038	25.257	30.308	24.481	29.377		
IM05	61.393	73.672	53.937	64.724	51.921	62.305		
IM06	40.633	48.760	39.297	47.156	37.577	45.092		
IM07	49.401	59.281	47.601	57.121	45.873	55.048		
IM08	75.913	91.096	63.569	76.283	59.553	71.464		
IM08A	62.305	74.766	58.577	70.292	54.961	65.953		
IM09	91.033	109.240	80.113	96.136	74.241	89.089		
IM10	94.009	112.811	81.353	97.624	74.241	89.089		
IM11	60.793	72.952	58.433	70.120	56.193	67.432		
IM12	95.265	114.318	91.033	109.240	74.241	89.089		
IM13	96.473	115.768	92.801	111.361	87.057	104.468		
IM14	79.857	95.828	76.545	91.854	72.369	86.843		
IM15	77.929	93.515	74.241	89.089	68.121	81.745		
IM16	87.057	104.468	83.281	99.937	74.241	89.089		
IM17	136.169	163.403	133.105	159.726	130.041	156.049		
IM18	120.846	145.015	117.786	141.343	114.719	137.663		

Terms & conditions

- The scheme is open to customers spending up to £5,000 per annum exc. VAT on non-local calls.
- Customers will pay an initial fee, which will apply up to the next date of payment of their annual rental and will be equivalent to the annual fee pro-rata.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KC by the Customer are excluded from Business Select: Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KC.
- This scheme specifically excludes KC Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated for Business Select will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional & national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00p. All other calls will incur a minimum charge of 5.50p.
- All Calls will be billed on a monthly basis under this scheme.

<u>*</u>Calls to the following cannot receive further discount above 20%:

- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome & Principe, Tokelau, Tuvalu, Wallis & Fortuna
- Countries with specific International Mobile Rates

Charging structure

Applies To	Annual Call Spend	Annual Fee		
Applies 10	Based on Standard Rates	Ex Vat	Inc. VAT	
Business Customers	Up to £5,000 (exc. VAT)	£120.00	£144.00	

Business select line rental

Applies To	Number of	Annual Fee			
Applies To	Destinations	Ex Vat	Inc. VAT		
Business	5	FREE	FREE		
Select	10	£24.00	£28.80		
Customers	15	£42.00	£50.40		

Centrex charging structure

Tariffs for KCOM Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KCOM Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KCOM Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

Bands (No. Lines)	Conn	ection			Mc	onthly Ren	tal Per Li	ne			
	Per Line		1 Y	1 Year		'ear	5 Year		7 Year		
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
2 - 9	£47.00	£56.40	£21.00	£25.20	£20.00	£24.00	£19.00	£22.80	N/A		
10 - 29	£37.00	£44.40	£18.50	£22.20	£15.42	£18.50	£15.00	£18.00	1	N/A	
30 - 99	£26.50	£31.80	£17.25	£20.70	£14.50	£17.40	£14.00	£16.80	١	N/A	
100 - 199	£16.50	£19.80	£16.00	£19.20	£13.25	£15.90	£12.75	£15.30	N/A		
200 - 499	£14.00	£16.80	£15.00	£18.00	£12.25	£14.70	£11.75	£14.10	١	N/A	
500 - 999	£14.00	£16.80	£13.25	£15.90	£10.75	£12.90	£10.25	£12.30	١	N/A	
1000 - 2499	£14.00	£16.80	£12.00	£14.40	£10.00	£12.00	£9.50	£11.40	£8.75	£10.50	
2500+	£14.00	£16.80	Ν	/A	N	/A	£8.75	£10.50	£8.25 £9.90		
4000+	£14.00	£16.80	N/A N/A N/A		£7.75	£9.30					