Corporate Select

Service description

Corporate Select is a call plan open to business customers spending over £30,000 per annum on calls. Eligible customers will benefit from:

- 1.50 pence per minute to regional & national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 35% discount to all other international destinations, including international mobiles and international ISDN calls.
- 5 nominated international destinations to receive a 50% discount on call charges, including ISDN calls (excluding international mobiles)*.

EXAMPLE: Customer calls France and automatically receives 35% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional 15% discount is applied giving a maximum of 50% discount to the standard charge.

Discounts quoted are against Centrex Line call rates.

- PLUS the option to choose a further 5 or 10 countries to receive 50% discount for a nominal fee of £2.00 or £3.50 per month not including international mobiles.
- Corporate Select is applicable on a per customer basis.
- All other call charges including local calls will be at Centrex Call rates.

Rental Charges:

Ordinary analogue

Sonio	Service		
Servic	Ex VAT	Inc. VAT	
Unlimited KC Local Calls,	Paid via Direct Debit	£505.08	£606.10
Line Only	Paid Via Invoice	£517.08	£620.50
Measured Service,	Paid via Direct Debit	£172.08	£206.50
Line Only	Paid Via Invoice	£184.08	£220.90

Unlimited KC Local Calls charge is equivalent to an additional annual charge of £333.00 exc. VAT (£396.00 Inc. VAT) per line over and above the Measured Service charge.

Low Loss

Service	Annual Rental		
Service	Service		
Unlimited KC calls,	3db low loss	£566.28	£679.54
Line Only	6db low loss	£529.32	£635.18
Measured service,	3db low loss	£233.28	£279.94
Line Only	6db low loss	£196.32	£235.58

ISDN2e when paid via Direct Debit

			Annual Rental Per Line when paid by Direct Debit					
Service		1 Year	Contract	3 Year	Contract	5 Year	Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
	1 to 15 lines	£292.44	£350.93	١	N/A	١	N/A	
Measured Service,	16 to 50 lines	£292.44	£350.93	£277.08	£332.50	£264.72	£317.66	
Line Only	51 to 200 lines	£277.08	£332.50	£264.72	£317.66	£249.36	£299.23	
	200+ lines	£264.72	£317.66	£249.36	£299.23	£234.00	£280.80	
	1 to 15 lines	£958.44	£1,150.13	١	N/A	٩	N/A	
Unlimited KC Local	16 to 50 lines	£958.44	£1,150.13	£943.08	£1,131.70	£930.72	£1,116.86	
<u>Calls,</u> <u>Line Only †</u>	51 to 200 lines	£943.08	£1,131.70	£930.72	£1,116.86	£915.36	£1,098.43	
	200+ lines	£930.72	£1,116.86	£915.36	£1,098.43	£900.00	£1,080.00	

ISDN2e when paid via Invoice

		Annual Rental Per Line when paid by Invoice						
Serv	vice		1 Year (Contract	3 Year	Contract	5 Year Contract	
			Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
	1 to 15	Until 31/05/23	£304.44	£365.33	١	N/A	١	N/A
	lines	From 01/06/23	£337.93	£405.51				
Measured Service,	16 to 50	Until 31/05/23	£304.44	£365.33	£289.08	£346.90	£276.72	£332.06
Line Only	lines	From 01/06/23					£307.16	£368.59
	51 to 200 lines		£289.08	£346.90	£276.72	£332.06	£261.36	£313.63
	200+ lines		£276.72	£332.06	£261.36	£313.63	£246.00	£295.20
Liplimited	1 to 15 lines		£970.44	£1,164.53	١	N/A	١	N/A
Unlimited KC Local	16 to 50 lines		£970.44	£1,164.53	£955.08	£1,146.10	£942.72	£1,131.26
<u>Calls,</u> Line Only	51 to 200 lines		£955.08	£1,146.10	£942.72	£1,131.26	£927.36	£1,112.83
Ţ	200+ lines		£942.72	£1,131.26	£927.36	£1,112.83	£912.00	£1,094.40

† Unlimited KC Local Calls charge is equivalent to an additional annual charge of £666.00 exc. VAT (£799.20 Inc. VAT) per line over and above the Measured Service charge. The unlimited KC Local Calls charge applies to both voice and data calls.

In order to qualify for the volume and tenure discounted prices shown above, all lines must be billed on one summary bill.

Corrigo	Comica				
Service		Ex VAT	Inc. VAT		
Euro-ISDN2 Measured Service,	First 15	£270.00	£340.00		
over Fibre (See Note 3)	Line 16 and above	£270.00	£340.00		
ISDN2 Measured Service,	First 15	£270.00	£340.00		
over Fibre (See Note 3)	Line 16 and above	£270.00	£340.00		

ISDN30 when paid via direct debit

		Annual Rental Per Line when paid by Direct Debit					
	Service		1 Year Contract 3 Year Contract		5 Year	5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
	1 to 30 channels		£200.02	Ν	I/A	Ν	I/A
Measured	31 to 100 channels	£166.68	£200.02	£160.56	£192.67	£151.20	£181.44
Service, Line Only	101 to 400 channels	£160.56	£192.67	£151.20	£181.44	£145.08	£174.10
	400+ channels		£181.44	£145.08	£174.10	£138.84	£166.61
Unlimited KC Calls Supplement per channel		£351.00	£421.20	N/A	N/A	N/A	N/A

ISDN30 when paid via Invoice

		Annual Rental Per Line when paid by Invoice						
Service			1 Year	Contract	3 Year	Contract	5 Year Contract	
			Ex VAT Inc. VAT		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
	1 to 30 channels		£178.68	£214.42	Ν	/A	Ν	/A
Measured	31 to 100 channels		£178.68	£214.42	£172.56	£207.07	£163.20	£195.84
Service, Line Only	101 to 400	Until 31/05/23	£172.56	£207.07	£163.20	£195.84	£157.08	£188.50
Line Only	channels	From 01/06/23			£181.15	£217.38	£174.36	£209.23
	400+ channels		£163.20	£195.84	£157.08	£188.50	£150.84	£181.01
Unlimited K Supplemen channel			£351.00	£421.20	N/A	N/A	N/A	N/A

The unlimited KC Calls supplement applies to both voice and data calls. In order to qualify for the volume and tenure discounts above, all channels must be billed on one summary bill.

Business Superway when paid via Direct Debit

		ŀ	Annual Rental Per Line when paid by Direct Debit					
Service		1 Year	1 Year Contract		Contract	5 Year	5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
	1 to 15 lines	£277.08	£332.50	٩	1/A	1	N/A	
Measured	16 to 50 lines	£277.08	£332.50	£264.72	£317.66	£249.36	£299.23	
Service, Line Only	51 to 200 lines	£264.72	£317.66	£249.36	£299.23	£237.12	£284.54	
	200+ lines	£249.36	£299.23	£237.12	£284.54	£221.76	£266.11	
	1 to 15 lines	£943.08	£1,131.70	٩	J/A	1	N/A	
Unlimited KC	16 to 50 lines	£943.08	£1,131.70	£930.72	£1,116.86	£915.36	£1,098.43	
<u>Local Calls,</u> <u>Line Only †</u>	51 to 200 lines	£930.72	£1,116.86	£915.36	£1,098.43	£903.12	£1,083.74	
	200+ lines	£915.36	£1,098.43	£903.12	£1,083.74	£887.76	£1,065.31	

Business Superway when paid via Invoice

			Annual Re	ental Per Lir	e when paid	by Invoice		
Service		1 Year Contract		3 Year	Contract	5 Year	Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
	1 to 15 lines	£289.08	£346.90	Ν	I/A	Ν	I/A	
Measured Service,	16 to 50 lines	£289.08	£346.90	£276.72	£332.06	£261.36	£313.63	
Line Only	51 to 200 lines	£276.72	£332.06	£261.36	£313.63	£249.12	£298.94	
	200+ lines	£261.36	£313.63	£249.12	£298.94	£233.76	£280.51	
	1 to 15 lines	£955.08	£1,146.10	Ν	I/A	Ν	J/A	
<u>Unlimited KC</u> Local Calls,	16 to 50 lines	£955.08	£1,146.10	£942.72	£1,131.26	£927.36	£1,112.83	
Line Only †	51 to 200 lines	£942.72	£1,131.26	£927.36	£1,112.83	£915.12	£1,098.14	
	200+ lines	£927.36	£1,112.83	£915.12	£1,098.14	£899.76	£1,079.71	

†Unlimited KC Local Calls charge is equivalent to an additional annual charge of £666.00 exc. VAT (£799.20 Inc. VAT) per line over and above the Measured Service charge. The unlimited KC Local Calls charge applies to both voice and data calls. In order to qualify for the volume and tenure discounted prices above, all lines must be billed on one summary bill.

Call Charges - Geographic

	Call Charge (pence per minute)						
Code	Type of Call / Destination	Day	/time	Eve	ening	Wee	ekend
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
A1	Regional to Adjacent Exchange	1.50	1.80	1.50	1.80	1.50	1.80
A2	Regional up to 56km (35 miles)	1.50	1.80	1.50	1.80	1.50	1.80
В	National Destinations	1.50	1.80	1.50	1.80	1.50	1.80

Call charges above are subject to a Call Setup Fee of 10.00p (ex VAT).

Call Charges - Mobile

		Call Charge (Po	ence Per Minute)
Code	Type of Call / Destination	All 1	Times
		Ex VAT	Inc. VAT
MB01	Mobile Telephones	9.900	11.880
MB02	Mobile Telephones	22.170	26.604
MB03	Mobile Telephones	11.880	14.256
MB04	Mobile Telephones	10.800	12.960
MB05	Mobile Telephones	12.510	15.012
MB06	Mobile Telephones	19.290	23.148

All prices are subject to a minimum charge of 10.00p (ex VAT).

Calls to International Destinations

	Charge In Pen	<u>ce Per Minute <</u>			
Charge Band	At All Times				
	Ex VAT	Inc. VAT			
Irish Republic	11.050	13.260			
Charge Band 1	15.600	18.720			
Charge Band 1A	13.000	15.600			
Charge Band 2	17.550	21.060			
Charge Band 3	29.250	35.100			
Charge Band 4	9.750	11.700			
Charge Band 5	35.750	42.900			
Charge Band 6	21.450	25.740			
Charge Band 7	28.600	34.320			
Charge Band 8	45.500	54.600			
Charge Band 8A	39.000	46.800			
Charge Band 9	58.500	70.200			
Charge Band 10	65.000	78.000			
Charge Band 11	37.700	45.240			
Charge Band 12	65.000	78.000			
Charge Band 13	65.000	78.000			
Charge Band 14	52.000	62.400			
Charge Band 15	52.000	62.400			
Charge Band 16	58.500	70.200			
Charge Band 17	97.500	117.000			
Charge Band 18	84.500	101.400			

Calls to International Mobile Destinations

	Charge In Pence Per Minute							
Code	Day	rtime	Eve	ning	Weekend			
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT		
IMIR	22.458	26.95	20.892	25.07	20.014	24.017		
IM01	28.757	34.508	25.806	30.967	23.992	28.79		
IM01A	25.214	30.257	24.33	29.196	22.569	27.083		
IM02	30.252	36.302	28.308	33.97	27.177	32.612		
IM03	44.643	53.572	39.566	47.479	38.091	45.709		
IM04	21.015	25.218	20.521	24.625	19.891	23.869		
IM05	49.882 59.858		43.824	52.589	42.186	50.623		
IM06	33.014	39.617	31.929	38.315	30.531	36.637		
IM07	40.138	48.166	38.676	46.411	37.272	44.726		
IM08	61.679	74.015	51.65	61.98	48.387	58.064		
IM08A	50.623	60.748	47.594	57.113	44.656	53.587		
IM09	73.964	88.757	65.092	78.11	60.321	72.385		
IM10	76.382	91.658	66.099	79.319	60.321	72.385		
IM11	49.394	59.273	47.477	56.972	45.657	54.788		
IM12	77.403	92.884	73.964	88.757	60.321	72.385		
IM13	78.384	94.061	75.401	90.481	70.734	84.881		
IM14	64.884	77.861	62.193	74.632	58.8	70.56		
IM15	63.317	75.98	60.321	72.385	55.348	66.418		
IM16	70.734	84.881	67.666	81.199	60.321	72.385		
IM17	110.637	132.764	108.148	129.778	105.658	126.79		
IM18	98.188	117.826	95.701	114.841	93.209	111.851		

Terms & conditions

- The scheme is open to customers spending over £30,000 per annum exc. VAT on non-local calls.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KCOM by the Customer are excluded from Corporate Select:
- Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KCOM.
- This scheme specifically excludes KC Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional & national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00p. All other calls will incur a minimum charge of 5.50p.
- All Calls will be billed on a monthly basis under this scheme.

*Calls to the following cannot receive further discount above 20%:

- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome & Principe, Tokelua, Tuvalu, Wallis & Fortuna
- Countries with specific International Mobile Rates

Charging structure

Applies To	Annual Call Spend	Annual Fee		
Applies 10	Based on Standard Rates	Ex VAT	Inc. VAT	
Business Customers	Over £30,000 (exc. VAT)	FREE	FREE	

Applies To	Number of	Annual Fee			
Applies 10	Destinations	Ex VAT	Inc. VAT		
Corporate	5	FREE	FREE		
Select	10	£24.00	£28.80		
Customers	omers 15		£50.40		

Corporate select line rental

Centrex charging structure

Tariffs for KCOM Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KC Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KC Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

	Connection Charge				
Bands (No. Lines)	Per Line				
(/	Ex VAT	Inc. VAT			
2 - 9	£47.00	£56.40			
10 - 29	£37.00	£44.40			
30 - 99	£26.50	£31.80			
100 - 199	£16.50	£19.80			
200 - 499	£14.00	£16.80			
500 - 999	£14.00	£16.80			
1000 - 2499	£14.00	£16.80			
2500+	£14.00	£16.80			
4000+	£14.00	£16.80			

Bands (No. Lines)	Monthly Rental Per Line								
	1 Year		3 Year		5 Year		7 Year		
()	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
2 - 9	£20.50	£24.60	£19.50	£23.40	£18.50	£22.20	N/A		
10 - 29	£18.00	£21.60	£14.92	£17.90	£14.50	£17.40	N/A		
30 - 99	£16.75	£20.10	£14.00	£16.80	£13.50	£16.20	N/A		
100 - 199	£15.50	£18.60	£12.75	£15.30	£12.25	£14.70	N/A		
200 - 499	£14.50	£17.40	£11.75	£ 14.10	£11.25	£13.50	N/A		
500 - 999	£12.75	£15.30	£10.25	£12.30	£9.75	£11.70	N/A		

KCOM Commercial in Confidence



1000 - 2499	£1	1.50	£13.80	£9.50	£11.40	£9.00	£10.80	£8.75	£10.50
2500+	N/A		N/A		£8.75	£10.50	£8.15	£9.78	
4000+	N/A		N/A		N/A		£7.75	£9.30	