

Enterprise Select

Service description

Enterprise Select is a call plan open to Centrex business customers spending between £5,000 and £30,000 per annum on calls. Eligible customers will benefit from:

- 1.75 pence per minute to regional & national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 30% discount to all other international destinations, including international mobiles and international ISDN calls.
- 5 nominated international destinations to receive a 45% discount on call charges, including ISDN calls (excluding international mobiles)*.
- Discounts are on Centrex Call Rates.

EXAMPLE: Customer calls France and automatically receives 30% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional 15% discount is applied giving a maximum of 45% discount to the standard charge.

- PLUS the option to choose a further 5 or 10 countries to receive 45% discount for a nominal fee of £2.00 or £3.50 per month not including international mobiles.
- Enterprise Select is applicable on a per customer basis.
- All other call charges including local calls will be at Centrex call rates.

All % discounts stated are on the published Centrex call rates

Call charges - geographic

| Code | Type of Call / Destination | Call Charge (pence per minute) | | | | | |
|------|--------------------------------|--------------------------------|----------|---------|----------|---------|----------|
| | | Daytime | | Evening | | Weekend | |
| | | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT |
| A1 | Regional to Adjacent Exchange | 1.75 | 2.10 | 1.75 | 2.10 | 1.750 | 2.10 |
| A2 | Regional up to 56km (35 miles) | 1.75 | 2.10 | 1.75 | 2.10 | 1.750 | 2.10 |
| B | National Destinations | 1.75 | 2.10 | 1.75 | 2.10 | 1.750 | 2.10 |

Call charges above are subject to a Call Set up Fee of 10.00 (exc. VAT).

Call charges - mobile

| Code | Type of Call / Destination | Call Charge (Pence Per Minute) | |
|------|----------------------------|--------------------------------|----------|
| | | All Times | |
| | | Ex VAT | Inc. VAT |
| MB01 | Mobile Telephones | 9.900 | 11.880 |
| MB02 | Mobile Telephones | 22.170 | 26.604 |
| MB03 | Mobile Telephones | 11.880 | 14.256 |
| MB04 | Mobile Telephones | 10.800 | 12.960 |
| MB05 | Mobile Telephones | 12.510 | 15.012 |
| MB06 | Mobile Telephones | 19.290 | 23.148 |

All prices are subject to a minimum charge of 10.00 (exc. VAT).

Calls to international destinations

| Charge Band | <u>Charge In Pence Per Minute <</u> | |
|----------------|--|----------|
| | At All Times | |
| | Ex VAT | Inc. VAT |
| Irish Republic | 11.900 | 14.280 |
| Charge Band 1 | 16.800 | 20.160 |
| Charge Band 1A | 14.000 | 16.800 |
| Charge Band 2 | 18.900 | 22.680 |
| Charge Band 3 | 31.500 | 37.800 |
| Charge Band 4 | 10.500 | 12.600 |
| Charge Band 5 | 38.500 | 46.200 |
| Charge Band 6 | 23.100 | 27.720 |
| Charge Band 7 | 30.800 | 36.960 |
| Charge Band 8 | 49.000 | 58.800 |
| Charge Band 8A | 42.000 | 50.400 |
| Charge Band 9 | 63.000 | 75.600 |
| Charge Band 10 | 70.000 | 84.000 |
| Charge Band 11 | 40.600 | 48.720 |
| Charge Band 12 | 70.000 | 84.000 |
| Charge Band 13 | 70.000 | 84.000 |
| Charge Band 14 | 56.000 | 67.200 |

| | | |
|----------------|---------|---------|
| Charge Band 15 | 56.000 | 67.200 |
| Charge Band 16 | 63.000 | 75.600 |
| Charge Band 17 | 105.000 | 126.000 |
| Charge Band 18 | 91.000 | 109.200 |

Calls to international mobile destinations

| Code | Charge In Pence Per Minute | | | | | |
|-------|----------------------------|----------|---------|----------|---------|----------|
| | Daytime | | Evening | | Weekend | |
| | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT |
| IMIR | 24.186 | 29.0232 | 22.499 | 26.9988 | 21.554 | 25.8648 |
| IM01 | 30.969 | 37.1628 | 27.791 | 33.3492 | 25.838 | 31.0056 |
| IM01A | 27.154 | 32.5848 | 26.202 | 31.4424 | 24.305 | 29.166 |
| IM02 | 32.579 | 39.0948 | 30.486 | 36.5832 | 29.268 | 35.1216 |
| IM03 | 48.077 | 57.6924 | 42.61 | 51.132 | 41.021 | 49.2252 |
| IM04 | 22.632 | 27.1584 | 22.1 | 26.52 | 21.421 | 25.7052 |
| IM05 | 53.719 | 64.4628 | 47.195 | 56.634 | 45.431 | 54.5172 |
| IM06 | 35.554 | 42.6648 | 34.385 | 41.262 | 32.88 | 39.456 |
| IM07 | 43.226 | 51.8712 | 41.651 | 49.9812 | 40.139 | 48.1668 |
| IM08 | 66.424 | 79.7088 | 55.623 | 66.7476 | 52.109 | 62.5308 |
| IM08A | 54.517 | 65.4204 | 51.255 | 61.506 | 48.091 | 57.7092 |
| IM09 | 79.654 | 95.5848 | 70.099 | 84.1188 | 64.961 | 77.9532 |
| IM10 | 82.258 | 98.7096 | 71.184 | 85.4208 | 64.961 | 77.9532 |
| IM11 | 53.194 | 63.8328 | 51.129 | 61.3548 | 49.169 | 59.0028 |
| IM12 | 83.357 | 100.0284 | 79.654 | 95.5848 | 64.961 | 77.9532 |
| IM13 | 84.414 | 101.2968 | 81.201 | 97.4412 | 76.175 | 91.41 |
| IM14 | 69.875 | 83.85 | 66.977 | 80.3724 | 63.323 | 75.9876 |
| IM15 | 68.188 | 81.8256 | 64.961 | 77.9532 | 59.606 | 71.5272 |
| IM16 | 76.175 | 91.41 | 72.871 | 87.4452 | 64.961 | 77.9532 |
| IM17 | 119.148 | 142.9776 | 116.467 | 139.7604 | 113.786 | 136.5432 |
| IM18 | 105.741 | 126.8892 | 103.063 | 123.6756 | 100.379 | 120.4548 |

Terms & conditions

- The scheme is open to customers spending between £5,000 and £30,000 per annum ex VAT on non-local calls.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KCOM by the Customer are excluded from Enterprise Select:
Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KC, Analogue Local & UK National, ISDN2e Local & National, ISDN30e Local & National, Low Loss Lines Local & UK National, Shared Service Lines & Business Superway Local & UK National.
- This scheme specifically excludes KCOM Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated for Enterprise Select will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional & national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00p. All other calls will incur a minimum charge of 5.50p.
- All Calls will be billed on a monthly basis under this scheme.

*Calls to the following cannot receive further discount above 20%:

- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome & Principe, Tokelau, Tuvalu, Wallis & Fortuna
- Countries with specific International Mobile Rates.

Charging structure

| Applies To | Annual Call Spend Based on Standard Rates | Annual Fee | |
|--------------------|---|------------|----------|
| | | Ex Vat | Inc. VAT |
| Business Customers | Between £5,000 & £30,000 (exc. VAT) | FREE | FREE |

| Applies To | Number of Destinations | Annual Fee | |
|-----------------------------|------------------------|------------|----------|
| | | Ex Vat | Inc. VAT |
| Enterprise Select Customers | 5 | FREE | FREE |
| | 10 | £24.00 | £28.80 |
| | 15 | £42.00 | £50.40 |

Enterprise select line rental

Centrex Charging Structure

Tariffs for KC Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KC Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KC Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

| Bands (No. Lines) | Connection | | Monthly Rental Per Line | | | | | | | |
|-------------------------|------------|-------------|-------------------------|-------------|--------|-------------|--------|-------------|-----------|-------------|
| | Per Line | | 1 Year | | 3 Year | | 5 Year | | 7 Year | |
| | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT | Ex VAT | Inc. VAT |
| 2 - 9 | £47.00 | £56.40 | £21.00 | £25.20 | £20.00 | £24.00 | £19.00 | £22.80 | N/A | |
| 10 - 29 | £37.00 | £44.40 | £18.50 | £22.20 | £15.42 | £18.50 | £15.00 | £18.00 | N/A | |
| 30 - 99 | £26.50 | £31.80 | £17.25 | £20.70 | £14.50 | £17.40 | £14.00 | £16.80 | N/A | |
| 100 - 199 | £16.50 | £19.80 | £16.00 | £19.20 | £13.25 | £15.90 | £12.75 | £15.30 | N/A | |
| 200 - 499 | £14.00 | £16.80 | £15.00 | £18.00 | £12.25 | £14.70 | £11.75 | £14.10 | N/A | |
| 500 - 999 | £14.00 | £16.80 | £13.25 | £15.90 | £10.75 | £12.90 | £10.25 | £12.30 | N/A | |
| 1000 - 2499 | £14.00 | £16.80 | £12.00 | £14.40 | £10.00 | £12.00 | £9.50 | £11.40 | £8.75 | £10.50 |
| 2500+ | £14.00 | £16.80 | N/A | | N/A | | £8.75 | £10.50 | £8.25 | £9.90 |
| 4000+ | £14.00 | £16.80 | N/A | | N/A | | N/A | | £7.75 | £9.30 |