

## Business International

### Service Description

- Business International 5, 10 and 15 are discount schemes aimed at business customers who place frequent international calls to multiple destinations. For an annual fee the customer is eligible for 10% / 15% discount on selected direct dialled international destinations, excluding international mobiles.
- The discount will apply to direct dialled international calls to countries that the customer has chosen from popular destinations in the tables overleaf (restrictions apply, see table for details). This scheme excludes calls made to international mobile numbers.
- For a nominal fee the customer can choose up to 15 International Destinations. The scheme fee varies depending upon the number of countries selected (multiples of 5). Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Each country nominated for Business International 5, 10 and 15 will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every quarter, or once every month, depending on their billing cycle.

### Service Options to choose from:

Business International (5)	Business International (10)	Business International (15)
Up to 5 destinations can be selected	Up to 10 destinations can be selected	Up to 15 destinations can be selected

- The discount is applicable on a per site basis.\* - Operative Date 25/06/99
- Customers will pay an initial fee which will apply up to the next date of payment of their annual rental and will be equivalent to the annual fee pro-rata.
- The lines to which site-based discount schemes apply must be classified as business lines and rented from KC by the customer or the customers wholly owned subsidiaries.
- This discount scheme cannot be used in conjunction with Option 20, Option 30 or Option 35 business discount schemes.

\* A site for the purposes of determining discounts means:

- a single set of premises; or different sets of premises where none of the sets of premises in question is more than 200 metres in lateral distance from any other.

A single set of premises excludes the public highway and means:

- premises whose boundaries touch and which are owned or occupied by a single person.

## Charging Structure

Discount Scheme	Destinations	Discount	Annual fee	
			Ex VAT	Inc. VAT
Business International 5	Up to 5	<u>10% / 15%=</u>	£24.00	£28.80
Business International 10	Up to 10	<u>10% / 15%=</u>	£42.00	£50.40
Business International 15	Up to 15	<u>10% / 15%=</u>	£60.00	£72.00

≡ Calls will be discounted 10% or 15% dependent on country selected.

## International Destinations Table<sup>a</sup>

Countries Receiving A 15% Discount				Countries Receiving A10% Discount	
Country	Band	Country	Band	Country	Band
Argentina	10	Irish Republic *	IR	Antilles	8
Australia	6	Japan	3	Austria	2
Belgium *	1a	Malaysia	3	Belarus	8a
Canada	4	Morocco	3	Dominican Republic	5
Chile	10	Netherlands *	1a	Egypt	9
Cyprus	2 - 3	New Zealand	6	Estonia	8a
Czech Republic	2	Norway	2	Greece	1
Denmark *	1a	Philippines	14	India	16
Finland	2	Singapore	7	Italy *	1
France *	1a	Spain *	1	Jordan	9
Germany *	1a	Sweden *	1a	Latvia	8a
Hong Kong	6	Switzerland	1a	Russia	8a
Hungary	2	Turkey	3	South Africa	8a
Iceland	3	USA *	4	Tuvalu	13

<sup>a</sup> Please note that the discount is only applicable to the countries listed. The band detail is for information only.

\* Discount to these countries is available on Centrex Lines only.