

Corporate Select

Service description

Corporate Select is a call plan open to business customers spending over £30,000 per annum on calls. Eligible customers will benefit from:

- 1.50 pence per minute to regional & national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 35% discount to all other international destinations, including international mobiles and international ISDN calls.
- 5 nominated international destinations to receive a 50% discount on call charges, including ISDN calls (excluding international mobiles)*.

EXAMPLE: Customer calls France and automatically receives 35% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional 15% discount is applied giving a maximum of 50% discount to the standard charge.

Discounts quoted are against Centrex Line call rates.

- PLUS the option to choose a further 5 or 10 countries to receive 50% discount for a nominal fee of £2.00 or £3.50 per month not including international mobiles.
- Corporate Select is applicable on a per customer basis.
- All other call charges including local calls will be at Centrex Call rates.

Rental Charges:

Ordinary analogue

Service		Annual Rental	
		Ex VAT	Inc. VAT
Unlimited KC Local Calls, Line Only	Paid via Direct Debit	£505.08	£606.10
	Paid Via Invoice	£517.08	£620.50
Measured Service, Line Only	Paid via Direct Debit	£172.08	£206.50
	Paid Via Invoice	£184.08	£220.90

Unlimited KC Local Calls charge is equivalent to an additional annual charge of £333.00 exc. VAT (£396.00 Inc. VAT) per line over and above the Measured Service charge.

Low Loss

Service		Annual Rental	
		Ex VAT	Inc. VAT
Unlimited KC calls, Line Only	3db low loss	£566.28	£679.54
	6db low loss	£529.32	£635.18
Measured service, Line Only	3db low loss	£233.28	£279.94
	6db low loss	£196.32	£235.58

ISDN2e when paid via Direct Debit

Service		Annual Rental Per Line when paid by Direct Debit					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 15 lines	£292.44	£350.93	N/A		N/A	
	16 to 50 lines	£292.44	£350.93	£277.08	£332.50	£264.72	£317.66
	51 to 200 lines	£277.08	£332.50	£264.72	£317.66	£249.36	£299.23
	200+ lines	£264.72	£317.66	£249.36	£299.23	£234.00	£280.80
<u>Unlimited KC Local Calls, Line Only †</u>	1 to 15 lines	£958.44	£1,150.13	N/A		N/A	
	16 to 50 lines	£958.44	£1,150.13	£943.08	£1,131.70	£930.72	£1,116.86
	51 to 200 lines	£943.08	£1,131.70	£930.72	£1,116.86	£915.36	£1,098.43
	200+ lines	£930.72	£1,116.86	£915.36	£1,098.43	£900.00	£1,080.00

ISDN2e when paid via Invoice

Service		Annual Rental Per Line when paid by Invoice					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 15 lines	£304.44	£365.33	N/A		N/A	
	16 to 50 lines	£304.44	£365.33	£289.08	£346.90	£276.72	£332.06
	51 to 200 lines	£289.08	£346.90	£276.72	£332.06	£261.36	£313.63
	200+ lines	£276.72	£332.06	£261.36	£313.63	£246.00	£295.20
<u>Unlimited KC Local Calls, Line Only †</u>	1 to 15 lines	£970.44	£1,164.53	N/A		N/A	
	16 to 50 lines	£970.44	£1,164.53	£955.08	£1,146.10	£942.72	£1,131.26
	51 to 200 lines	£955.08	£1,146.10	£942.72	£1,131.26	£927.36	£1,112.83
	200+ lines	£942.72	£1,131.26	£927.36	£1,112.83	£912.00	£1,094.40

† Unlimited KC Local Calls charge is equivalent to an additional annual charge of £666.00 exc. VAT (£799.20 Inc. VAT) per line over and above the Measured Service charge. The unlimited KC Local Calls charge applies to both voice and data calls.

In order to qualify for the volume and tenure discounted prices shown above, all lines must be billed on one summary bill.

Service		Annual Rental	
		Ex VAT	Inc. VAT
Euro-ISDN2 Measured Service, <u>over Fibre (See Note 3)</u>	First 15	£270.00	£340.00
	Line 16 and above	£270.00	£340.00
ISDN2 Measured Service, <u>over Fibre (See Note 3)</u>	First 15	£270.00	£340.00
	Line 16 and above	£270.00	£340.00

ISDN30 when paid via direct debit

Service		Annual Rental Per Line when paid by Direct Debit					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 30 channels	£166.68	£200.02	N/A		N/A	
	31 to 100 channels	£166.68	£200.02	£160.56	£192.67	£151.20	£181.44
	101 to 400 channels	£160.56	£192.67	£151.20	£181.44	£145.08	£174.10
	400+ channels	£151.20	£181.44	£145.08	£174.10	£138.84	£166.61
Unlimited KC Calls Supplement per channel		£351.00	£421.20	N/A	N/A	N/A	N/A

ISDN30 when paid via Invoice

Service		Annual Rental Per Line when paid by Invoice					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 30 channels	£178.68	£214.42	N/A		N/A	
	31 to 100 channels	£178.68	£214.42	£172.56	£207.07	£163.20	£195.84
	101 to 400 channels	£172.56	£207.07	£163.20	£195.84	£157.08	£188.50
	400+ channels	£163.20	£195.84	£157.08	£188.50	£150.84	£181.01
Unlimited KC Calls Supplement per channel		£351.00	£421.20	N/A	N/A	N/A	N/A

The unlimited KC Calls supplement applies to both voice and data calls. In order to qualify for the volume and tenure discounts above, all channels must be billed on one summary bill.

Business Superway when paid via Direct Debit

Service		Annual Rental Per Line when paid by Direct Debit					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 15 lines	£277.08	£332.50	N/A		N/A	
	16 to 50 lines	£277.08	£332.50	£264.72	£317.66	£249.36	£299.23
	51 to 200 lines	£264.72	£317.66	£249.36	£299.23	£237.12	£284.54
	200+ lines	£249.36	£299.23	£237.12	£284.54	£221.76	£266.11
<u>Unlimited KC Local Calls, Line Only †</u>	1 to 15 lines	£943.08	£1,131.70	N/A		N/A	
	16 to 50 lines	£943.08	£1,131.70	£930.72	£1,116.86	£915.36	£1,098.43
	51 to 200 lines	£930.72	£1,116.86	£915.36	£1,098.43	£903.12	£1,083.74
	200+ lines	£915.36	£1,098.43	£903.12	£1,083.74	£887.76	£1,065.31

Business Superway when paid via Invoice

Service		Annual Rental Per Line when paid by Invoice					
		1 Year Contract		3 Year Contract		5 Year Contract	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
Measured Service, Line Only	1 to 15 lines	£289.08	£346.90	N/A		N/A	
	16 to 50 lines	£289.08	£346.90	£276.72	£332.06	£261.36	£313.63
	51 to 200 lines	£276.72	£332.06	£261.36	£313.63	£249.12	£298.94
	200+ lines	£261.36	£313.63	£249.12	£298.94	£233.76	£280.51
<u>Unlimited KC Local Calls, Line Only †</u>	1 to 15 lines	£955.08	£1,146.10	N/A		N/A	
	16 to 50 lines	£955.08	£1,146.10	£942.72	£1,131.26	£927.36	£1,112.83
	51 to 200 lines	£942.72	£1,131.26	£927.36	£1,112.83	£915.12	£1,098.14
	200+ lines	£927.36	£1,112.83	£915.12	£1,098.14	£899.76	£1,079.71

†Unlimited KC Local Calls charge is equivalent to an additional annual charge of £666.00 exc. VAT (£799.20 Inc. VAT) per line over and above the Measured Service charge. The unlimited KC Local Calls charge applies to both voice and data calls. In order to qualify for the volume and tenure discounted prices above, all lines must be billed on one summary bill.

Call Charges - Geographic

Code	Type of Call / Destination	Call Charge (pence per minute)					
		Daytime		Evening		Weekend	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
A1	Regional to Adjacent Exchange	1.50	1.80	1.50	1.80	1.50	1.80
A2	Regional up to 56km (35 miles)	1.50	1.80	1.50	1.80	1.50	1.80
B	National Destinations	1.50	1.80	1.50	1.80	1.50	1.80

Call charges above are subject to a Call Setup Fee of 10.00p (ex VAT).

Call Charges - Mobile

Code	Type of Call / Destination	Call Charge (Pence Per Minute)	
		All Times	
		Ex VAT	Inc. VAT
MB01	Mobile Telephones	9.900	11.880
MB02	Mobile Telephones	22.170	26.604
MB03	Mobile Telephones	11.880	14.256
MB04	Mobile Telephones	10.800	12.960
MB05	Mobile Telephones	12.510	15.012
MB06	Mobile Telephones	19.290	23.148

All prices are subject to a minimum charge of 10.00p (ex VAT).

Calls to International Destinations

Charge Band	<u>Charge In Pence Per Minute <</u>	
	At All Times	
	Ex VAT	Inc. VAT
Irish Republic	11.050	13.260
Charge Band 1	15.600	18.720
Charge Band 1A	13.000	15.600
Charge Band 2	17.550	21.060
Charge Band 3	29.250	35.100
Charge Band 4	9.750	11.700
Charge Band 5	35.750	42.900
Charge Band 6	21.450	25.740
Charge Band 7	28.600	34.320
Charge Band 8	45.500	54.600
Charge Band 8A	39.000	46.800
Charge Band 9	58.500	70.200
Charge Band 10	65.000	78.000
Charge Band 11	37.700	45.240
Charge Band 12	65.000	78.000
Charge Band 13	65.000	78.000
Charge Band 14	52.000	62.400
Charge Band 15	52.000	62.400
Charge Band 16	58.500	70.200
Charge Band 17	97.500	117.000
Charge Band 18	84.500	101.400

Calls to International Mobile Destinations

Code	Charge In Pence Per Minute					
	Daytime		Evening		Weekend	
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
IMIR	22.458	26.95	20.892	25.07	20.014	24.017
IM01	28.757	34.508	25.806	30.967	23.992	28.79
IM01A	25.214	30.257	24.33	29.196	22.569	27.083
IM02	30.252	36.302	28.308	33.97	27.177	32.612
IM03	44.643	53.572	39.566	47.479	38.091	45.709
IM04	21.015	25.218	20.521	24.625	19.891	23.869
IM05	49.882	59.858	43.824	52.589	42.186	50.623
IM06	33.014	39.617	31.929	38.315	30.531	36.637
IM07	40.138	48.166	38.676	46.411	37.272	44.726
IM08	61.679	74.015	51.65	61.98	48.387	58.064
IM08A	50.623	60.748	47.594	57.113	44.656	53.587
IM09	73.964	88.757	65.092	78.11	60.321	72.385
IM10	76.382	91.658	66.099	79.319	60.321	72.385
IM11	49.394	59.273	47.477	56.972	45.657	54.788
IM12	77.403	92.884	73.964	88.757	60.321	72.385
IM13	78.384	94.061	75.401	90.481	70.734	84.881
IM14	64.884	77.861	62.193	74.632	58.8	70.56
IM15	63.317	75.98	60.321	72.385	55.348	66.418
IM16	70.734	84.881	67.666	81.199	60.321	72.385
IM17	110.637	132.764	108.148	129.778	105.658	126.79
IM18	98.188	117.826	95.701	114.841	93.209	111.851

Terms & conditions

- The scheme is open to customers spending over £30,000 per annum exc. VAT on non-local calls.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KCOM by the Customer are excluded from Corporate Select:
- Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KCOM.
- This scheme specifically excludes KC Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional & national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00p. All other calls will incur a minimum charge of 5.50p.
- All Calls will be billed on a monthly basis under this scheme.

*Calls to the following cannot receive further discount above 20%:

- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome & Principe, Tokelua, Tuvalu, Wallis & Fortuna
- Countries with specific International Mobile Rates

Charging structure

Applies To	Annual Call Spend Based on Standard Rates	Annual Fee	
		Ex VAT	Inc. VAT
Business Customers	Over £30,000 (exc. VAT)	FREE	FREE

Applies To	Number of Destinations	Annual Fee	
		Ex VAT	Inc. VAT
Corporate Select Customers	5	FREE	FREE
	10	£24.00	£28.80
	15	£42.00	£50.40

Corporate select line rental

Centrex charging structure

Tariffs for KCOM Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KC Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KC Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

Bands (No. Lines)	Connection Charge	
	Per Line	
	Ex VAT	Inc. VAT
2 - 9	£47.00	£56.40
10 - 29	£37.00	£44.40
30 - 99	£26.50	£31.80
100 - 199	£16.50	£19.80
200 - 499	£14.00	£16.80
500 - 999	£14.00	£16.80
1000 - 2499	£14.00	£16.80
2500+	£14.00	£16.80
4000+	£14.00	£16.80

Bands (No. Lines)	Monthly Rental Per Line							
	1 Year		3 Year		5 Year		7 Year	
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
2 - 9	£20.50	£24.60	£19.50	£23.40	£18.50	£22.20	N/A	
10 - 29	£18.00	£21.60	£14.92	£17.90	£14.50	£17.40	N/A	
30 - 99	£16.75	£20.10	£14.00	£16.80	£13.50	£16.20	N/A	
100 - 199	£15.50	£18.60	£12.75	£15.30	£12.25	£14.70	N/A	
200 - 499	£14.50	£17.40	£11.75	£ 14.10	£11.25	£13.50	N/A	
500 - 999	£12.75	£15.30	£10.25	£12.30	£9.75	£11.70	N/A	

1000 - 2499	£11.50	£13.80	£9.50	£11.40	£9.00	£10.80	£8.75	£10.50
2500+	N/A		N/A		£8.75	£10.50	£8.15	£9.78
4000+	N/A		N/A		N/A		£7.75	£9.30