

## **SmartComms**

#### Service overview

SmartComms is a hosted service that delivers to KCOM businesses a complete telephony solution. Available to businesses within the Hull area it offers an alternative to traditional telephone systems and lines. It is very scalable and is available to businesses that have as few as two or three employees through to large enterprises with thousands, and expanding to add more users is simple.

### **Connection charges**

	One Off Charge							
Item	2-49 Lines		50-199 Lines		200-499 Lines		500+ Lines	
Description	Ex	Inc.	Ex	Inc.	EV V/AT	Inc.	Ex	Inc.
	VAT	VAT	VAT	VAT	Ex VAT	VAT	VAT	VAT
Service Connection Charge (per user)	£35.00	£42.00	£25.00	£30.00	£15.00	£18.00	£13.50	£16.20
Additional costs identified at time of installation		To be quoted as part of customer quote/proposal						

#### **User licences**

Item Description	Contract Duration	Charge Per Seat Per Month		
	Duration	Ex VAT	Inc. VAT	
	1 Year			
SmartComms Basic User	3 Year	POA	POA	
	5 Year	POA	POA	
Flexible Basic User	N/A		l	
	1 Year		POA	
SmartComms Advanced User	3 Year	POA		
	5 Year	POA	POA	
Flexible Advanced User	N/A			
	1 Year			
SmartComms Mobile User	3 Year	DOA	POA	
	5 Year	POA	FUA	
Flexible Mobile User	N/A			



## **User options**

Item Description		Per Seat Ionth
	Ex VAT	Inc. VAT
(3) Busy Lamp Field [per license] (Optional Extra on Enhanced and Premium only)	£1.85	£2.22
Reception Console- License (Optional Extra If Customer LAN own PC required)	£70.00	£84.00
30 Day call Recording (Per License)	£6.00	£7.20
CRM Connect (Per License)	£6.00	£7.20
Mobile Office for Computer (Per License)	£4.00	£4.80
Mobile Office for iPad (Per License)	£2.00	£2.40
UC Office Business	£4.90	£5.88
UC Office Team	£9.90	£11.88

## **Site options**

Item Description	Item Description		Charge Per Site Per Month		
		Ex VAT	Inc. VAT		
Premium Site Featu	re Pack (1)	£0.00	£0.00		
	1st Auto Attendant	FOC	FOC		
	2 <sup>nd</sup> and subsequent Auto Attendant	£9.00	£10.80		
Site	SIP Trunk Channel	£4.75	£5.70		
Feature	SIP Trunk Basic User	£0.30	£0.36		
(Optional	Call Centre ACD	£14.00	£16.80		
Extras)	Call Centre ACD Plus	£5.00	£6.00		
	Call Centre Wallboard	£10.00	£12.00		
	Hunt Group Plus	£6.00	£7.20		



## Telephones and desktop devices

	Monthly Rental					
	1 Year	Contract	3 Year (	Contract	5 Year	Contract
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
		Cisco D	evices *23			
ATA Option – Cisco SPA112	£5.50	£6.60	£3.50	£4.20	£2.50	£3.00
		Polycom	Devices *23			
Handset – Polycom VVX301	£11.25	13.40	£6.50	£7.80	£4.75	£5.60
Handset – Polycom VVX411	£15.25	18.20	£9.00	£10.80	£6.75	£8.00
Handset – Polycom VVX601	£22.25	26.60	£13.00	£15.60	£9.75	£11.60
Conference Phone - Polycom IP5000	£32.50	£39.00	£18.75	£22.50	£14.00	£16.80
		Yealink	Devices *23			
Handset – Yealink T42G	£10.00	£12.00	£5.75	£6.80	£4.25	£5.00
Handset – Yealink T46G	£16.25	£19.40	£9.50	£11.40	£7.00	£8.40
Handset – Yealink T48G	£21.75	£26.00	£12.50	£15.00	£9.50	£11.40
Expansion Module: EXP40	£10.25	£12.20	£6.00	£7.20	£4.50	£5.40
DECT – Yealink W52P	£12.50	£15.00	£7.50	£9.00	£5.25	£6.20
DECT – Yealink DECT Repeater	£13.50	£16.20	£8.00	£9.60	£6.00	£7.20
		Miscellan	eous Device	S		
PC - Reception Console (7) (20)	£175.00	£210.00	£155.00	£186.00	£135.00	£162.00

Note: All telephone devices are available on a purchase outright option



### **SmartComms SmallOffice**

		Conr	ection		Single Charge per S Month Charge per S Month						
Item Description	Contract Duration	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT				
	1 Year	£36.00		FOC	FOC	£18.00	£21.60				
SmartComms SmallOffice User	2 Year			FOC	FOC	£13.00	£15.60				
SmallOffice Oser	3 Year		£36.00	£36.00		FOC	FOC	£11.00	£13.20		
SmartComms SmallOffice +	1 Year				£36.00	£36.00	£36.00	£36.00	36.00 £43.20	£7.00	£8.40
Unlimited National	Unlimited National 2 Year			£7.00	£8.40	£14.50	£17.40				
Call	3 Year			£7.00	£8.40	£12.50	£15.00				
Additional costs identified at time of installation		To be quoted as part of customer quote/proposal									

### **SmallOffice bolt-Ons**

	Monthly Rental				
	1 Year	r Contract	2 Year	Contract	
	Ex VAT Inc. VAT		Ex VAT	Inc. VAT	
SmallOffice Handset Upgrade	£8.00	£9.60	£5.00	£6.00	
SmallOffice ATA	FOC	FOC	FOC	FOC	
SmallOffice Reception Package	£19.00	£22.80	£14.00	£16.80	
SmallOffice DECT	£2.00	£2.40	£1.50	£1.80	
SmartComms SmallOffice Mobile User	£3.00	£3.60	£3.00	£3.60	



### **Headsets and consumables**

Item Description			Cha	arge
	item Description		Ex VAT	Inc. VAT
	Plantronics Black wire C610 USB Headset		£69.00	£82.80
	Plantronics SupraPlus - Monaural Headset		£93.00	£111.60
	Plantronics SupraPlus - Binaural Headset		£113.90	£136.68
	PLX BOTTOM CORD (QD-2.5mm)	Chargo	£15.00	£18.00
	Extension cable	Charge Frequency	£10.80	£12.96
	Plantronics Connection Lead (U10P)	rrequericy	£11.20 £13.00 £13.00	£13.44
Headset	Panasonic KX-UT113/123 Wall Bracket			£15.60
Peripheral	Panasonic KX-UT133/136 Wall Bracket			£15.60
	Yealink W52H DECT Phone		£60.00	£72.00
	Yealink Bluetooth Adaptor BT40		£40.00	£48.00
	Yealink Electronic Hook flash		£45.00	£54.00

### **Customer service**

Item Description (21)			Monthly Charge Per Access Line	
· · · ·			Ex VAT	Inc. VAT
BusinessCare		DSL connection	£0.00	£0.00
Customer		Line upgrade for DSL	£4.00	£4.80
Service	BusinessCare Plus	Etherline based connection	£0.00	£0.00
		Etherline connection Option1	£2.00	£2.40

# **Engineering charges**

Item Description (15)		Charge	One-Of	f Charge
nem bescript	1011 (15)	Frequency	Ex VAT	Inc. VAT
Voice	2-9 Users (lite)		£429.00	£514.80
Readiness	10-19 Users (lite)	Per Instance	£500.00	£600.00
Assessment	1 7(1= KY LISARS (IITA)	Per Site	£571.00	£685.20
Assessment	40+ Users		Subject to quote	
Internal Move	ernal Move (single move) - Plus Labour Charge per Hour (16)		£100.00	£120.00
External Mov	e (single move) (17)	Per Instance	Subject to Quote	
Customer-site	e cabling/single outlet (100 metre rule applies) (18)		£50.00	£60.00
Customer-site	e cabling/double outlet (100 metre rule applies) (18)	Per Install	£70.00	£84.00
Customer-site other engineering work			Subject to quote	
Recovery of CPE equipment - Plus Labour Charge per Hour (19)		Per Instance	£100.00	£120.00
Engineer site visit to install additional/replacement CPE - Plus		Per Site	£100.00	£120.00
Labour Charg	ge per Hour	1 01 0110	2100.00	2120.00



### Moves and changes

Item Description			One-Off Charge	
item description		Ex VAT	Inc. VAT	
In-life service change	Simple Change (upto 10 changes) (11) (12)	£15.00	£18.00	
	Simple Change (10+ changes) (11) (13)	£10.00	£12.00	
	Complex Change (14)	Subject to Quote		
	Change of Handset (includes delivery)		TBC	

### **Number management**

	Set-Up Charge		Annual Rental	
	Exc. VAT	Inc. VAT	Exc. VAT	Inc. VAT
SmartComms Number Break-Out	£12.00	£14.40	£18.00	£21.60
Non-geographic number import (Per number)	£50.00	£60.00	£0.00	£0.00

## Lost/Damaged equipment charge

Item De	scription (9)	One-Off Charge Ex VAT Inc. VAT		
	Cisco SPA5xx Telephones			
	Polycom IPxxx Telephones			
	Panasonic UT1xx Telephones			
Lost/Damaged Equipment	Yealink Telephones	Priced at		
Charge	Cisco SPA112 UK ATA	Market Rate		
	Cisco SPA122 UK ATA			
	Router and other access equipment			
	PC-Attendant Console			

## **Training options** (see Notes 22a to 22f)

Item	2-9	10-19	20-29	30-39	40-99	100-199	200-499	500+
Description	Lines	Lines	Lines	Lines	Lines	Lines	Lines	Lines
Introductory Training Overview	Subject to Quote	1 Free Training Session	1 Free Training Session	2 Free Training Sessions	3 Free Training Sessions	4 Free Training Sessions	5 Free Training Sessions	Subject to Agreement

Item Description	Ex VAT	Inc. VAT
Customer Tailored course	£250.00	£300.00
Reception Console	£300.00	£360.00
System Administration (Compulsory for Customer Access)	£300.00	£360.00



### **Early termination charges**

Item Description	
Early cancellation of contract	50% of monthly charges on remaining contract
Contract Downgrade	25% of monthly charges on remaining contract (6)

## **End of New Sale - Telephones and desktop devices**

	Monthly Rental								
		Contract		Contract		Contract			
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT			
		Cisco D	evices *23	Ī		T			
Handset - CISCO SPA501g (5)	£9.00	£10.80	£5.25	£6.30	£4.00	£4.80			
Handset - CISCO SPA502g (5)	£11.00	£13.20	£6.25	£7.50	£5.00	£6.00			
Handset - CISCO SPA504g (5)	£13.50	£16.20	£8.00	£9.60	£6.00	£7.20			
Handset - CISCO SPA508g (5)	£15.00	£18.00	£9.00	£10.80	£6.75	£8.10			
Handset - CISCO SPA525g (5)	£25.00	£30.00	£14.50	£17.40	£10.75	£12.90			
Expansion Module - CISCO SPA 500s - Attendant Console (BLF) (6)	£6.50	£7.80	£3.75	£4.50	£2.75	£3.30			
ATA Option Cisco SPA122	£6.75	£8.10	£4.25	£5.10	£3.00	£3.60			
Handset - Polycom IP331 (5)	£7.50	£9.00	£4.50	£5.50	£3.50	£4.20			
Handset - Polycom IP450 (5)	£14.00	£16.80	£8.25	£9.90	£6.50	£7.80			
Handset - Polycom IP650 (5)	£20.00	£24.00	£12.50	£15.00	£9.00	£10.80			
14 Line Expansion Module for IP650	£13.00	£15.60	£7.75	£9.30	£5.75	£6.90			
14 Line Expansion Module for IP650	£13.00	£15.60	£7.75	£9.30	£5.75	£6.90			
Handset – Polycom VVX300	£11.25	13.40	£6.50	£7.80	£4.75	£5.60			
Handset – Polycom VVX400	£15.25	18.20	£9.00	£10.80	£6.75	£8.00			
Handset – Polycom VVX500	£22.25	26.60	£13.00	£15.60	£9.75	£11.60			
Polycom VVX Expansion – Colour	£14.75	£17.70	£8.75	£10.50	£6.50	£7.80			
Polycom VVX Expansion - Paper	£7.00	£8.40	£4.00	£4.80	£3.00	£3.60			
Handset – Panasonic	£8.25	£9.80	£4.75	£5.60	£3.00	£3.60			



KX-UT113						
Handset – Panasonic KX-UT123	£9.00	£10.80	£5.25	£6.20	£3.50	£4.20
Handset – Panasonic KX-UT133	£12.75	£15.20	£7.25	£8.60	£4.75	£5.60
Handset – Panasonic KX-UT136	£15.00	£18.00	£9.00	£10.80	£6.25	£7.40
Handset – Yealink T41P	£10.00	£12.00	£5.75	£6.80	£4.25	£5.00

### **Call charges**

		Day	/time		Evening & Weekend						
	Call S	Set-Up	Call C	Call Charge		Set-Up	Call C	harge			
SC01	Pence per Call			Pence per Minute		per Call	Pence pe	er Minute			
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT			
SmartComm-to- SmartComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
Local	5.00	6.00	0.00	0.00	0.00	0.00	0.00	0.00			
National	5.00	6.00	1.00	1.20	0.00	0.00	0.00 <b>(23.a)</b>	0.00 <b>(23.a)</b>			
Mobile (24)	5.00	6.00	10.00	12.00	5.00	6.00	10.00	12.00			
Other UK 'Special Numbers		See Notes (23.c)									
International		See Notes (23.b)									
International Mobile				See I	Notes <b>(2</b> :	3.b)	·				

		Day	/time			Evenir	ng & Weeker	nd			
	Call S	Set-Up	Call C	Call Charge		Set-Up	Call C	harge			
SC02	Pence	Pence per Call		Pence per Minute		per Call	Pence per Minute				
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT			
SmartComm-to- SmartComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
National	5.00	6.00	1.00	1.20	0.00	0.00	0.00 <b>(23.a)</b>	0.00 <b>(23.a)</b>			
Mobile (24)	5.00	6.00	10.00	12.00	5.00	6.00	10.00	12.00			
Other UK 'Special Numbers		See Notes (23.c)									
International				See I	Notes <b>(2</b> :	3.b)					
International Mobile				See I	Notes <b>(2</b> :	3.b)					



		Day	time		E	Evening &	Weeker	nd	
	Call S	Set-Up	Call C	Charge	Call S	Set-Up	Call Charge		
SC03	Pence per Call		Pence per Minute		Pence per Call		Pence per Minute		
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
SMARTComm-to- SMARTComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
National	0.00	0.00	0.90	1.08	0.00	0.00	0.90	1.08	
Mobile (24)	0.00	0.00	9.00	10.80	0.00	0.00	9.00	10.80	
Other UK 'Special Numbers	See Notes (23.c)								
International		See Notes (23.b)							
International Mobile				See Not	es <b>(23.b)</b>				

		Day	time		Evening & Weekend				
	Call Set-Up		Call C	Call Charge		Set-Up	Call Charge		
SC04	Pence per Call		Pence per Minute		Pence per Call		Pence per Minute		
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
SMARTComm-to- SMARTComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
National	0.00	0.00	0.80	0.96	0.00	0.00	0.80	0.96	
Mobile (24)	0.00	0.00	8.00	9.60	0.00	0.00	8.00	9.60	
Other UK 'Special Numbers	See Notes (23.c)								
International		See Notes (23.b)							
International Mobile				See Note	es <b>(23.b)</b>				

		Day	time		Е	Evening &	Weeken	ıd	
	Call S	Set-Up	Call C	Call Charge		Call Set-Up		Charge	
SC05	Pence per Call		Pence per Minute		Pence per Call		Pence per Minute		
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
SMARTComm-to- SMARTComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
National	0.00	0.00	0.70	0.80	0.00	0.00	0.70	0.80	
Mobile (24)	0.00	0.00	7.00	8.40	0.00	0.00	7.00	8.40	
Other UK 'Special Numbers	See Notes (23.c)								
International		See Notes (23.b)							
International Mobile				See Note	es <b>(23.b)</b>				



		Day	time		Evening & Weekend				
	Call Set-Up		Call C	Call Charge		Set-Up	Call Charge		
SC022	Pence	Pence per Call		Pence per Minute		Pence per Call		Pence per Minute	
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	
SmartComm-to- SmartComm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
National	10.00	12.00	1.00	1.20	10.00	12.00	1.00	1.20	
Mobile (24)	5.00	6.00	10.00	12.00	5.00	6.00	10.00	12.00	
Other UK 'Special Numbers	See Notes (23.c)								
International				See Note	es <b>(23.b)</b>				
International Mobile				See Note	es <b>(23.b)</b>				

Notes	
(1)	Premium Site Feature Pack is default features assignable to customer site.
	The pack is free of charge subject to 50% of KCOM users have enhanced/premium user feature
	pack
(2)	SmartComms License provides the functionality of a basic license, Upgrading to Standard+,
	Enhanced or Premium requires the additional bolt-on charge to be applied
(3)	Busy Lamp Field user feature is not available for "Basic" or "Standard" user feature packs
(4)	Voice Mail (user option) is an additional licence on "Basic" and "Standard" user packages. VM is
	included within the Enhanced and Premium user packages
(5)	From marketing/customer perspective, the handset rental price comes bundled with the Smart
	Comms Tariff Plan.
(6)	Requires SPA5xx handset & busy lamp field license
	Reception Console License included. Customer is required to rent a SPA5xx handset. (includes:
(7)	PC, S/w application, SupraPlus Monaural Headset/Bottom Cord/Extension Cable and Tech
	Support)
(8)	Router and access equipment is bundled within the User monthly license fee
(9)	Charge on rental equipment for equipment which is not available for collection at end of contract
(3)	or is damaged to the extent it cannot be refurbished
(10)	Trunking
	Simple change (compared to Complex changes - see note (14) encompasses changes which
(11)	generally be undertaken directly by KCOM personnel accessing initial platforms - HIPCOM or
(11)	KCOM systems. Includes changes such as: (i) change of customer feature (block/unblock), (ii)
	Change of Site or User Add-on feature, etc.
(12)	Chargeable per transaction - single request containing up to 10 changes/transactions
(13)	Chargeable per transaction - single request containing 10+ changes/transactions
	Complex changes are those requiring involvement of a KCOM Engineer/other third party
(14)	organisation engineer AND/OR visit of a KCOM Field Engineer to the customer site. A 'complex
	change' will apply for changes other than the list of MACDs identified for 'simple changes' OR
	requested changes identified by Pre-Sales, Engineering and such.
(15)	Voice Readiness Testing - relates to measurement of LAN traffic performance.



(16)	Internal Moves relate to physical moves rather than programming changes and this usually requires a visit from a KCOM engineer.
	If a new extension was needed or if a socket had to be moved it would be classed as a move rather than a change. (Includes visit charge).  The charge is intended to be comparable for a Centrex move to retain some consistency in
	service offering.

(17)	External Moves relate to physical moves rather than programming changes and this usually requires a visit from a KCOM Engineer. The move applies to where a line is relocated within the same site but moved onto a different distribution or where a line is relocated to a completely different site. It should be recognised that "access-connection" could be either PDSL or Ethernet and the service viability/costs etc. dependent upon variables pertaining to the two respective technologies - hence the use of the standard connection charge to deal with either eventuality.
(18)	Charges are for additional/new CAT5 outlets (subject to survey/separate quote). 100 metre rule applies which is distance from patch panel to location of handset/device.
(19)	Assumes that customer has gathered all related equipment ready for collection, otherwise additional time to recover equipment will be chargeable at standard engineering rates
(20)	Headset is provided as a 1 off sell price rather than on monthly subscription. It is offered as a consumable and a NON supported item - (i.e. it is not maintained/replaced under the wider SmartComms contract) The PC for the Reception Console can only be provided if it is NOT connected to the customers LAN
(21)	SmartComms delivered through PDSL access comes with BusinessCare as standard which can be upgraded to BusinessCare Plus for incremental payment - this upgrade can be assigned to individual lines within the customers access bundle. SmartComms based on fibre connections, i.e. Ethernet, are provided with BusinessCare Plus as standard at zero charge.
(22.a)	Training fees are based on courses being held in/adjacent to Hull.  Other locations may require a supplementary fee, provided at time of enquiry to cater for travelling and other expenses
(22.b)	The service comes with user documentation, located on the service portal, about elements of the service (* functions, toolbar, softphone).  The Introductory Overview course is intended as an alternative/supplement to these documents
(22.c)	Free training course (Upto 1 hour) before or on date of installation (10 delegates trained at same time) - at customer site or KCOM training facility in Carr Lane (Hull)
(22.d)	Additional introductory sessions can be provided at £150 per session - at customer site or KCOM training facility in Carr Lane (Hull)
(22.e)	Course tailored to specific customer requirements (covering features, toolbar, softphone, for example BUT NOT reception console) upto 2 hrs. duration (up 12 delegates) - at customer site or KCOM training facility in Carr Lane (Hull)
(22.f)	Setup, features and usage of reception console, upto 3 hrs. duration (2 delegates) - at KCOM training facility in Carr Lane
(23)	Devices are also available on a purchase outright option. Devices sold outright are covered by the manufacturer's warranty only
(23.a)	Fair Usage policy applies
(23.b)	International and International Mobile Rates as per existing Local Tariff Rates -
(23.c)	Service Number Rates
(24)	Price applies to mobile tariffs MB01,MB03,MB04,MB05,MB06,

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