

## SmartComms UC

### Service overview

SmartComms UC is a hosted service that delivers customers a complete telephony solution. It offers an alternative to traditional telephone systems and lines. It is very scalable and is available to businesses that have as few as two or three employees through to large enterprises with thousands, and expanding to add more users is simple.

SmartComms UC provides all the desktop telephones, as well as the inbound and outbound calls to the public telephone network. Mobile devices and tablets can be integrated with the service along with cloud based applications like call recording which are accessible regardless of location.

### Connection charges

Item Description	One Off Charge			
	2-49 Lines	50-199 Lines	200-499 Lines	500+ Lines
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
Service Connection Charge (per user)	£35.00	£25.00	£15.00	£13.50
Additional costs identified at time of installation	To be quoted as part of customer quote/proposal			

### User licences

Item Description	Contract Duration	Charge Per Seat Per Month
		Ex VAT
SmartComms UC Functional User <sup>1,2</sup>	1 Year	POA
	2 Year	
	3 Year	
	5 Year	
SmartComms UC Fixed User <sup>2</sup>	1 Year	POA
	2 Year	
	3 Year	
	5 Year	
SmartComms UC Mobile User <sup>2</sup>	1 Year	POA
	2 Year	
	3 Year	
	5 Year	

1. Voice Mail feature is not available with Functional User License, standard with Fixed and Mobile User Licenses

2. Router and access equipment is bundled within the User monthly license fee

## Chargeable User Licence options

Item Description	Charge Per Seat Per Month
	Ex VAT
Busy Lamp Field (Per license) <sup>3,4</sup>	£2.50
Voice Recording User	£4.95
Reception Console Enterprise (Per License)	£70.00
Reception Console SMB (Per License)	£9.95
Fax Messaging (Per Licence)	£3.75
Office UC Desktop <sup>5</sup>	
Office UC – Business (Per Licence) <sup>6</sup>	£4.90
Office UC – Team (Per Licence) <sup>7</sup>	£9.90
Go Integrator DB (Per License)	£6.00
Go Integrator Lite (Per License)	£1.75

3. Busy Lamp Field licence feature is not available with Functional User licence
4. For Busy Lamp Field (BLF) operation, additional Expansion Panel hardware for each BLF monitoring user may be required
5. Office UC Desktop licence feature is not available with Functional User licence
6. Office UC Business licence feature is not available with Functional User licence
7. Office UC Team licence feature is not available with Functional User licence

## Chargeable Site Licence options

Item Description		Charge Per Site Per Month
		Ex VAT
Site Licence (Optional Features)	1 <sup>st</sup> Auto Attendant	FOC
	2 <sup>nd</sup> and subsequent Auto Attendant	£9.00
	Auto Attendant Plus Pack	£3.75
	Group Paging	FOC
	Hunt Group	FOC
	Hunt Group Plus	FOC
	Call Centre ACD	£14.00
	Call Centre ACD Plus	FOC
	My Room Bridge	FOC
	Voice Recording 30 Day storage	FOC
	Voice Recording 180 Day Storage (per GB)	£5.75
	Voice Recording 7 Year Storage (per GB)	£8.75

## Chargeable Company Licence options – One Off

Item Description		One Off Set up Charges
		Ex VAT
Company Licence (Call Analytics)	Call Analytics - iCS Insight Set-Up	£15.00
	Call Analytics - iCS Report Set-Up	£30.00
	Call Analytics - iCS Report Premier Set-Up	£45.00

## Chargeable Company Licence options – Recurring

Item Description		Charge Per Site Per Month
		Ex VAT
Company Licence (Call Analytics)	Call Analytics - iCS Insight Supervisor	£3.60
	Call Analytics - iCS Insight - Monitored User	£0.39
	Call Analytics - iCS Report Supervisor	£4.00
	Call Analytics - iCS Dashboard Supervisor	£2.50
	Call Analytics iCS Report - Monitored User	£0.48
	Call Analytics iCS Report - Console User	£1.95
	Call Analytics - iCS Report Premier Supervisor	£12.50
	Call Analytics - iCS Dashboard Supervisor	£2.50
	Call Analytics iCS Report Premier - Monitored User	£0.75
	Call Analytics iCS Report Premier - Contact Centre Agent	£5.00
	Call Analytics iCS Report - Console User	£1.95

## Telephones and desktop devices

	Outright Purchase	Monthly Rental		
		1 Year Contract	3 Year Contract	5 Year Contract
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
<b>Cisco Devices<sup>8</sup></b>				
ATA Option – Cisco SPA112	£75.00	£7.00	£4.50	£3.25
<b>Polycom Devices<sup>8</sup></b>				
Handset – Polycom VVX301	£84.00	£8.25	£5.00	£3.75
Handset – Polycom VVX411	£138.00	£13.75	£8.00	£6.00
Handset – Polycom VVX601	£209.00	£20.00	£11.50	£8.75
Expansion Panel – Polycom LCD	£147.00	£14.75	£9.50	£6.50
Expansion Panel – Polycom Paper	£69.00	£8.25	£6.00	£3.75
Polycom USB Camera (VVX 411/601 only)	£89.00	£11.00	£6.00	£3.75
Conference Phone - Polycom IP5000	£325.00	£34.00	£18.75	£14.00
Conference Phone - Polycom IP7000	£778.13	£70.00	£45.00	£35.00
Conference Phone - Polycom IP5000 - PSU	£62.10	£11.00	£6.00	£3.75
Conference Phone - Polycom IP7000 - PSU	£62.10	£11.00	£6.00	£3.75
<b>Yealink Devices<sup>8</sup></b>				
Handset – Yealink T42S	£84.00	£8.25	£5.00	£3.75
Handset – Yealink T46S	£138.00	£13.75	£8.00	£6.00
Handset – Yealink T48S	£209.00	£20.00	£11.50	£8.75
Expansion Module: EXP40	£102.00	£11.00	£6.00	£4.50
DECT – Yealink W52P – Base Station included	£85.00	£8.25	£5.00	£3.75
DECT – Yealink W52H – Handset only	£80.00	£7.00	£5.00	£3.25
DECT – Yealink DECT Repeater	£96.40	£13.75	£8.00	£6.00
Conference Phone – Yealink CP920	£436.00	£45.00	£34.00	£20.00
<b>Miscellaneous Devices</b>				
PC - Reception Console <sup>9,10,11</sup>	N/A	£175.00	£155.00	£135.00

8. Devices are also available on a purchase outright option. Devices sold outright are covered by the manufacturer's warranty only
9. Reception Console License included. Customer is required to rent a SPA5xx handset. (includes: PC hardware, SW application, SupraPlus Monaural Headset/Bottom Cord/Extension Cable and Tech Support)
10. Handset is provided as a 1 off sell price rather than on monthly subscription. It is offered as a consumable and a NON supported item - (i.e. it is not maintained/replaced under the wider SmartComms contract)
11. The PC for the Reception Console can only be provided if it is NOT connected to the customers LAN

## Headsets and consumables

Item Description		Outright Purchase
		Ex VAT
Headsets	Jabra BIZ 2300 - Mono NC/Phone	£53.00
	Jabra BIZ 2300 - Duo NC/Phone	£63.00
	Jabra BIZ 2300 - Mono NC/USB	£53.00
	Jabra BIZ 2300 - Duo NC/USB	£63.00
	Jabra PRO 920 - Mono for Polycom	£149.00
	Jabra PRO 920 - Duo for Polycom	£165.00
	Jabra PRO 920 - Mono for Yealink	£149.00
	Jabra PRO 920 - Duo for Yealink	£165.00
	Jabra Motion UC MS Plus	£124.00
	Jabra Speak 510	£109.00
Headset Peripherals	Yealink Bluetooth Adaptor BT40	£40.00
	Yealink Electronic Hook-flash Unit	£45.00

## Service Level Agreement (SLA) - Repair

Item Description <sup>12</sup>			Monthly Charge Per Access Line
			Ex VAT
SLA	BusinessCare	DSL connection	£0.00
	BusinessCare Plus	Line upgrade for DSL	£4.00
		Ethernet or Lightstream connections	£0.00

12. SmartComms UC is delivered over DSL access comes with BusinessCare as standard which can be upgraded to BusinessCare Plus for incremental payment. SmartComms UC based on fibre connections, i.e. Ethernet, are provided with BusinessCare Plus as standard at zero charge. BusinessCare Plus is only available on the Access Network, and not for individual SmartComms UC users.

## Engineering charges

Item Description		Charge Frequency	One-Off Charge
			Ex VAT
Voice Readiness Assessment <sup>13</sup>	2-9 Users (lite)	Per Instance Per Site	£429.00
	10-19 Users (lite)		£500.00
	20-39 Users (lite)		£571.00
	40+ Users		Subject to quote
Internal Move (single move) - Plus Labour Charge per Hour <sup>14</sup>		Per Instance	£100.00
External Move (single move) <sup>15</sup>			Subject to Quote
Customer-site cabling/single outlet (90 metre rule applies) <sup>16</sup>		Per Install	£50.00
Customer-site cabling/double outlet (90 metre rule applies) <sup>16</sup>			£70.00
Customer-site other engineering work			Subject to quote
Recovery of CPE equipment - Plus Labour Charge per Hour <sup>17</sup>		Per Instance Per Site	£100.00
Engineer site visit to install additional/replacement CPE - Plus Labour Charge per Hour			£100.00

13. Voice Readiness Testing - relates to measurement of LAN traffic performance.
14. Internal Moves relate to physical moves rather than programming changes and this usually requires a visit from a KCOM engineer. If a new extension was needed or if a socket had to be moved it would be classed as a move rather than a change. (Includes visit charge).
15. External Moves relate to physical moves rather than programming changes and this usually requires a visit from a KCOM Engineer. The move applies to where a line is relocated within the same site but moved onto a different distribution or where a line is relocated to a completely different site. It should be recognised that "access-connection" could be either PDSL or Ethernet and the service viability/costs etc. dependent upon variables pertaining to the two respective technologies - hence the use of the standard connection charge to deal with either eventuality
16. Charges are for additional/new CAT5 outlets (subject to survey/separate quote). 90 metre rule applies which is distance from patch panel to location of handset/device.
17. Assumes that customer has gathered all related equipment ready for collection, otherwise additional time to recover equipment will be chargeable at standard engineering rates

## Moves and changes

Item Description		One-Off Charge
		Ex VAT
In-life service change	Simple Change (< 10 changes) <sup>18,19</sup>	£15.00
	Simple Change (>10 changes) <sup>18,20</sup>	£10.00
	Complex Change <sup>21</sup>	Subject to Quote
	Change of Handset	Subject to Quote

18. Simple change (compared to Complex changes – (see note 21) encompasses changes which generally be undertaken directly by KCOM personnel accessing initial platforms. Includes changes such as: (i) change of customer feature (block/unblock), (ii) Change of Site or User Add-on feature, etc.
19. Chargeable per transaction - single request containing < 10 changes/transactions
20. Chargeable per transaction - single request containing >10 changes/transactions
21. Complex changes are those requiring involvement of a KCOM Engineer/other third party organisation engineer and/or a visit of a KCOM Field Engineer to the customer site. A 'complex change' will apply for changes other than the list of MACDs identified for 'simple changes' or requested changes identified by KCOM Pre-Sales, Engineering or other team.

## Number management

	Set-Up Charge	Annual Rental
	Ex VAT	Ex VAT
SmartComms Number Break-Out	£12.00	£18.00
New Number Allocation	£0.99	N/A
Single Line Number Port <sup>22</sup>	£5.00	N/A
Multi line Number Port <sup>22,23</sup>	£50.00	N/A

22. All porting requests must have a completed Letter of Authority (LOA) printed on the customer's Letterhead paper, and signed by the customer.
23. Multiline is defined, as any service with more than one line, i.e. Auxiliary working lines, ISDN 2e MSN or DDI numbers, and ISDN30e DDI numbers

## Lost/Damaged equipment charge<sup>24</sup>

Where Customer Premises Equipment is supplied to the customer under a Rental Contract, and is lost or damaged through any means, the customer will be charged at the current Market Rate (% of new equipment cost) on the termination date of the Contract.

24. Charge on rental equipment for equipment which is not available for collection at end of contract or is damaged to the extent it cannot be refurbished

## Training options<sup>25-31</sup>

### End User

Item Description	2-9 Lines	10-19 Lines	20-29 Lines	30-39 Lines	40-99 Lines	100-199 Lines	200-499 Lines	500+ Lines
Introductory Training Overview	Subject to Quote	1 Free Training Session	1 Free Training Session	2 Free Training Sessions	3 Free Training Sessions	4 Free Training Sessions	5 Free Training Sessions	Subject to Agreement

Item Description	Ex VAT
Customer Tailored course	£250.00
Reception Console	£300.00
System Administration (Compulsory for Customer Access)	£300.00

25. Training fees are based on courses being held in/adjacent to Hull. Other locations may incur a supplementary fee, provided at time of enquiry to cater for travelling and other expenses
26. The service comes with user documentation, located on the service portal, about elements of the service (\* functions, toolbar, softphone). The Introductory Overview course is intended as an alternative/supplement to these documents
27. Free training course (Up to 1 hour) before or on date of installation (10 delegates trained at same time) - at customer site or KCOM training facility at Carr Lane, Hull.
28. Additional introductory sessions can be provided at £150 per session - at customer site or KCOM training facility in Hull
29. Courses tailored to specific customer requirements (e.g. including user features, softphone, but excluding Reception Console) up to 2 hrs. duration (up to 12 delegates) - at customer site or KCOM training facility at Carr Lane, Hull
30. Setup, features and usage of reception console, up to 3 hrs. duration (2 delegates) - at KCOM training facility at Carr Lane, Hull
31. Training delivered at other locations, outside of Hull & East Yorkshire may incur a supplementary fee, provided at time of enquiry to cater for travelling and other expenses

## Early termination charges

Item Description	
Early cancellation of contract	50% of monthly charges on remaining contract
Contract Downgrade	25% of monthly charges on remaining contract

## Call charges

Tariff SC02	Daytime		Evening & Weekend	
	Call Set-Up	Call Charge	Call Set-Up	Call Charge
	Pence per Call	Pence per Minute	Pence per Call	Pence per Minute
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
SmartComms UC-to-SmartComms UC	0.00	0.00	0.00	0.00
Local	0.00	0.00	0.00	0.00
National	5.00	1.00	0.00	0.00 <sup>32</sup>
Mobile <sup>33</sup>	5.00	10.00	5.00	10.00
Other UK 'Special Numbers	See Notes <sup>34</sup>			
International	See Notes <sup>35</sup>			
International Mobile	See Notes <sup>35</sup>			

Tariff SC03	Daytime		Evening & Weekend	
	Call Set-Up	Call Charge	Call Set-Up	Call Charge
	Pence per Call	Pence per Minute	Pence per Call	Pence per Minute
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
SmartComms UC-to-SmartComms UC	0.00	0.00	0.00	0.00
Local	0.00	0.00	0.00	0.00
National	0.00	0.90	0.00	0.90
Mobile <sup>33</sup>	0.00	9.00	0.00	9.00
Other UK 'Special Numbers	See Notes <sup>34</sup>			
International	See Notes <sup>35</sup>			
International Mobile	See Notes <sup>35</sup>			

Tariff SC04	Daytime		Evening & Weekend	
	Call Set-Up	Call Charge	Call Set-Up	Call Charge
	Pence per Call	Pence per Minute	Pence per Call	Pence per Minute
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
SmartComms UC-to-SmartComms UC	0.00	0.00	0.00	0.00
Local	0.00	0.00	0.00	0.00
National	0.00	0.80	0.00	0.80
Mobile <sup>33</sup>	0.00	8.00	0.00	8.00
Other UK 'Special Numbers	See Notes <sup>34</sup>			
International	See Notes <sup>35</sup>			
International Mobile	See Notes <sup>35</sup>			



Tariff SC05	Daytime		Evening & Weekend	
	Call Set-Up	Call Charge	Call Set-Up	Call Charge
	Pence per Call	Pence per Minute	Pence per Call	Pence per Minute
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
SmartComms UC-to-SmartComms UC	0.00	0.00	0.00	0.00
Local	0.00	0.00	0.00	0.00
National	0.00	0.70	0.00	0.70
Mobile <sup>33</sup>	0.00	7.00	0.00	7.00
Other UK 'Special Numbers	See Notes <sup>34</sup>			
International	See Notes <sup>35</sup>			
International Mobile	See Notes <sup>35</sup>			

Tariff SC022	Daytime		Evening & Weekend	
	Call Set-Up	Call Charge	Call Set-Up	Call Charge
	Pence per Call	Pence per Minute	Pence per Call	Pence per Minute
	Ex VAT	Ex VAT	Ex VAT	Ex VAT
SmartComms UC-to-SmartComms UC	0.00	0.00	0.00	0.00
Local	0.00	0.00	0.00	0.00
National	10.00	1.00	10.00	1.00
Mobile <sup>33</sup>	5.00	10.00	5.00	10.00
Other UK 'Special Numbers	See Notes <sup>34</sup>			
International	See Notes <sup>35</sup>			
International Mobile	See Notes <sup>35</sup>			

32. Fair Usage policy applies

33. Price applies to mobile tariffs MB01,MB03,MB04,MB05,MB06,

34. Service Number Rates

35. International and International Mobile Rates as per existing Local Tariff Rates -

Customers through the national channel also have access to the following call tariffs for SmartComms UC: SCUCR1, SCUCR2 and SCUCR3

## SmartComms UC – SIP Licenses

For customer-sites that do not require the full hosted telephony features and wish to integrate with their existing compatible PBX infrastructure, the following SIP licenses are available:

SIP License	Basic		Enhanced	
	Setup Ex VAT	Monthly Charge Ex VAT	Setup Ex VAT	Monthly Charge Ex VAT
12 Month Term	£10.00	£4.25	£10.00	£6.25
36 Month Term	£5.00	£3.45	£5.00	£4.95
60 Month Term	£2.50	£3.00	£2.50	£4.50



Calls charged at agreed tariff rate.

## Package (With Handset) Charges

The following commercial packages are available which combine the following items:

- A handset
- A User license
- A minute bundle

The pricing below is per User per month.

Package Name	Functional	Fixed Light	Fixed Max	Mobility Light	Mobility Max
	Ex VAT	Ex VAT	Ex VAT	Ex VAT	Ex VAT
36 Month Term	£8.75	£12.50	£13.75	£16.25	£17.50
60 Month Term	£7.75	£11.50	£12.50	£15.00	£16.25
Inclusive Handset	Polycom VVX301 or Yealink T42S	Polycom VVX301 or Yealink T42S	Polycom VVX301 or Yealink T42S	Polycom VVX301 or Yealink T42S	Polycom VVX301 or Yealink T42S
User License	SmartComms UC Functional User	SmartComms UC Fixed User	SmartComms UC Fixed User	SmartComms UC Mobile User	SmartComms UC Mobile User
Inclusive minutes per User per month	None**	150 Minutes** to UK Landlines & 150 minutes** to UK mobiles	Unlimited* minutes to UK landlines and UK mobiles	150 Minutes** to UK Landlines & 150 minutes** to UK mobiles	Unlimited* minutes to UK landlines and UK mobiles

\*Unlimited minute bundles have an Acceptable Use Policy (please see SmartComms UC workbook for detail)  
 \*\*Out of bundle minutes are charged at standard SmartComms UC tariff rates (SC02)

The above packages do not include any engineering charges, training, router or access equipment.

## Package (With Handset) Device Upgrades

The following device upgrades are available with any of the packages outlined in the previous section. This will replace the inclusive handset for the given package. There are two payment options available; a one-off payment or 36 x monthly payments.

Package Device Upgrade	One-Off Payment Option	Monthly Payment Option*
	Ex VAT	Ex VAT
Yealink TG46S	£60.00	£3.00
Yealink TG48S	£125.00	£6.00
Polycom VVX411	£60.00	£3.00
Polycom VVX601	£125.00	£6.00

\*Monthly payment will be applied for the first 36 months of the contract and, if applicable, be removed for the remainder of the contract term

## Package (Without Handset) Charges

The following commercial packages are available which combine the following items:

- A User license
- A minute bundle

Please note, the service will only work correctly with an approved KCOM provided SmartComms UC handset. The pricing below is per User per month.

Package Name	Functional	Fixed Light	Fixed Max	Mobility Light	Mobility Max
	Ex VAT	Ex VAT	Ex VAT	Ex VAT	Ex VAT
36 Month Term	£6.75	£10.00	£11.00	£13.00	£14.50
60 Month Term	£6.00	£9.00	£9.25	£12.00	£13.00
Inclusive Handset	None	None	None	None	None
User License	SmartComms UC Functional User	SmartComms UC Fixed User	SmartComms UC Fixed User	SmartComms UC Mobile User	SmartComms UC Mobile User
Inclusive minutes per User per month	None**	150 Minutes** to UK Landlines & 150 minutes** to UK mobiles	Unlimited*	150 Minutes** to UK Landlines & 150 minutes** to UK mobiles	Unlimited*

\*Unlimited minute bundles have an Acceptable Use Policy (please see SmartComms UC workbook for detail)

\*\*Out of bundle minutes are charged at standard SmartComms UC tariff rates (SC02)

The above packages do not include any engineering charges, training, router or access equipment.